



WORKSHOP 1B - CIRCULAR PROCUREMENT

CHAIR: VEERLE LABEEUW, CIRCULAR FLANDERS



THEME

The aim of this workshop is to walk policymakers and decision-makers through the procurement process. Our goal is to let them feel the daily concerns and huge change in mindset for those procuring. We hope that this workshop helps policy makers tackle the bottlenecks in legislation and give a unique insight for businesses and decision makers how they should transform their offer in products & services.

KEY QUESTIONS

- i. *What does circular procurement mean?*
- ii. *What questions should I be asking the market?*
- iii. *Does the market have the capacity and capability to deliver a more circular business model?*
- iv. *How to find circular suppliers?*
- v. *How would I write an outcomes based tender to encourage suppliers to offer more innovative circular solutions? How do I then evaluate and score their responses in a transparent and fair manner?*
- vi. *How to convince the financial department that we should procure in a more circular way? This issue also applies to decision makers*

PROGRAMME

As this workshop will be held on MS Teams, please register [here](#) for the sub-sessions before joining.

10.30 Opening by moderator **Veerle Labeeuw** (Circular Flanders)

10.35 Introduction on **strategic approach** by **Christina Fedato** (SCP Centre) and on situation within ProCirc: **Philippe Micheaux Naudet** (ACR+)

10.45 PRE TENDER phase: **Claire Guerin** – Zero Waste Schotland + Melody Van den Acker (Circular Flanders - Belgium)

- 11.00 TENDER phase:** Step on Market Dialogue: **Thomas Ulbricht** private company Werner & Mertz (Germany) and on capacity building: Emma Borjesson (City of Malmo Sweden)
- 11.15 POST TENDER phase** Evaluation & Contract Management: **Emiel Ascione - Birgitte Krebs**
- 11.28** Final summary by moderator

