



Case Studies – ICT & Furniture

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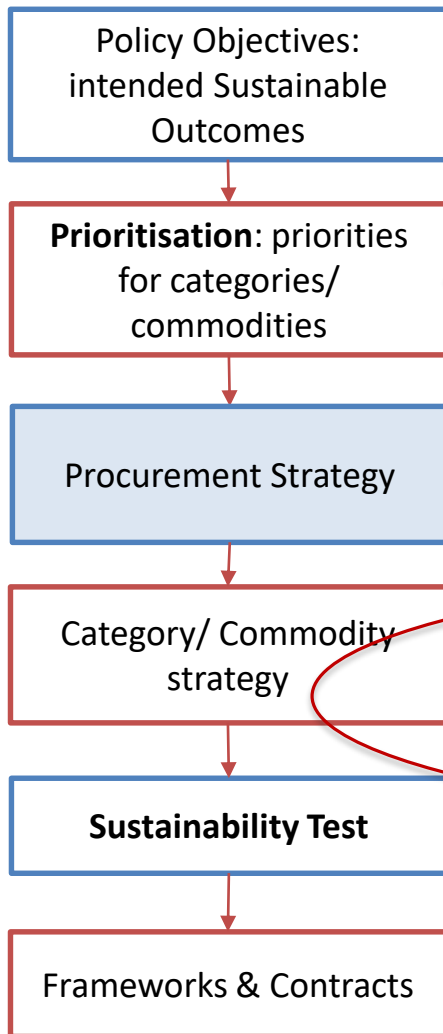
#MakeThingsLast



**National ICT
Framework
c£250m over 4 years**



Needs Analysis & Market Engagement



Energy efficiency and other environmental management –energy efficiency of devices; delivery fleet management to minimise emissions.
Innovative packaging – to embed a focus on waste minimisation and a more circular approach.

Fairly and Ethically traded devices –source from suppliers who meet relevant labour standards/ working conditions/ avoiding conflict minerals.

The end of life management of devices to extend their useful life while ensuring compliance with WEEE and data security requirements.

Fair work practices – a product but based on market engagement this was felt to be a key area of concern.

Community benefits – opportunities for educational engagement in particular were explored.

Circular economy: ‘extend devices’ useful life, through appropriate measures such as product design, take back of products aligning with Framework Public Bodies replacement cycles, re-use of devices or parts or re-conditioning of devices’

Conflict minerals: ‘demonstrate how they assess the likelihood of conflict minerals within products, and what measures they have undertaken to minimise and eliminate, where practical, such minerals.’

Fairly and ethically traded: ‘demonstrate an on-going and systematic approach to identifying and managing risks relating to labour standards, working conditions and use of child labour in the supply chains relevant to the Framework Agreement’

Tools: <http://www.gov.scot/Topics/Government/Procurement/policy/corporate-responsibility/Sustainability/ScottishProcess/SustainableProcurementTools>

Life cycle impact mapping: needs analysis



Impacts of obtaining raw materials (resources required including people)

Focus on specification, suppliers' own procurement

Impacts of manufacturing & logistics (set up of service)

Focus on supplier selection stage

Impacts during use of product/service (service delivery)

Focus on specification and end user awareness

Impacts at end-of-life / disposal (end of service)

Focus on supplier responsibility and end user awareness

Life Cycle Approach can help determine actions to manage sustainability at all stages of the procurement process

Supplier Selection & Contractor Management



Key Performance Area	Performance Criteria Considerations	1. Major Concerns	2. Minor Concerns	3. Meeting Expectations	4. Exceeding Expectations
End of Life Management	The Contractor will be expected to assist Framework Public Bodies, where relevant, to deliver circular economy outcomes through appropriate measures to extend devices' useful life, through appropriate measures such as product design, take back of products aligning with Framework Public Bodies replacement cycles, re-use of devices or parts or re-conditioning of devices.	Less than X% of devices and components that are re-used, refurbished for re-use or remanufactured.	Between X and X% of devices and components that are re-used, refurbished for re-use or remanufactured.	X% of devices and components that are re-used, refurbished for re-use or remanufactured.	More than X% of devices and components that are re-used, refurbished for re-use or remanufactured.
	<i>The Contractor should provide details of:</i> <i>* % of devices and components that are re-used, refurbished for re-use or re-manufactured.</i> <i>* % of devices that may be disassembled for repair and/or upgrade</i> <i>* Ensure ongoing data security and WEEE compliance in accordance with the regulations and standards including visibility of final destination of WEEE</i>	Less than X% of devices that may be disassembled for repair and/or upgrade.	Between X and X% of devices that may be disassembled for repair and/or upgrade.	X% of devices that may be disassembled for repair and/or upgrade.	More than X% of devices that may be disassembled for repair and/or upgrade.
		Contractor is unable to provide evidence of ongoing data security and WEEE compliance.		Contractor has provided ongoing evidence of data security and WEEE compliance.	

Domestic Furniture Framework c£35m over 4 years



Needs Analysis & Market Engagement







Supplier Excellence Awards 2025



Thank you.

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